Maine Small Business Development Centers Helping Small Businesses Succeed Since 1977 April 3, 2012





Mark Delisle Maine SBDC State Director

Maine for over 20 years, originally from New York Education MBA and BS Engineering Rensselaer Polytechnic Institute

Professional Experience

- ✓ 15 Years information technology industry, Director with Hannaford Bros. Co.
- ✓ Technology consulting, independent and big eight
- ✓ 5 years small business ownership retail industry
- ✓ Maine Small Business Development Centers since 2008



Small Business Development Centers

National model for the integration of federal and state government with higher education to encourage entrepreneurship and economic growth



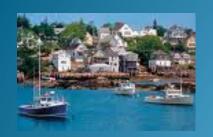


Business Counseling

Professional Business Counselors --

- ✓ Provide individualized, business management advice
- ✓ Offer technical assistance, hands-on support and tools
- ✓ Connect to information, resources and partners

Work to Help Businesses
Start – Expand – Improve
No cost to the client





State, Regional and National Impact

- ✓ SBA Resource Partner
- √ 63 programs nation-wide
- ✓ National accreditation process
- ✓ Accountability & oversight
- ✓ Leverage and collaborate with universities, incubators, accelerators and other partners



